



“I believe that Damon Chemical is first and foremost a service organization.”

“Our strength lies in our people, both our dedicated employees and our loyal customers.”

- Jack A. Damon, founder and president from 1938 to 1990.



Quality...we put our name on it!

Since 1938

Dear Damon Customer:

As we begin the twenty-first century the business challenges are many. Our philosophy has always been to be innovative and trend-setting. Finding new and better ways to clean and sanitize our environment is a constant challenge to us. Easier ordering, faster service and fewer mistakes through technology has driven us in the last ten years. Now with companies all over the world competing for business via the internet we need to offer even better service and value-added benefits than ever. We are committed to providing you with the best overall buying experience possible. For example, having a real-live-person to answer your phone calls is one of our most appreciated services, an almost unheard of practice today.

The foundation supporting innovation however, are traditions that have been the hallmark of our company for over 60 years. Dealing honestly with people, providing in-service training, cheerful refunds if not satisfied, providing direct access to our chemist to answer your questions, delivery by our own people who still know how to deliver inside with a smile are never out-dated.

Partnering with our customers to provide product selection, quality, labor savings, reduced inventory items, just-in-time delivery, accurate billing, total satisfaction, training and problem solving have been what built this company into one of the largest sanitary supply companies in the country. Today we sell as much information as we do chemicals. Our experts include OSHA certified trainers, healthcare specialists and food safety and HACCP certified people. These are all available to you for informal advice or full blown training and consulting.

I believe there is no one more committed to excellence in products, service and flexibility than we are. Please allow us the opportunity to show you the results you are looking for in your business or organization.

Respectfully,
DAMON INDUSTRIES, INC.

Amy J. Damon
President



Damon Industries, Inc.

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